

**RFP-001653 Technical Committee- May 29, 2020 Minutes**

Technical Committee for **CFX Customer Service Operations; RFP-001653** held a duly noticed meetings on Thursday and Friday, May 28- 29, 2020, commencing at 8:00 a.m. via teleconference

**Committee Members:**

Jim Greer, Chief Technology and Op. Officer  
David Wynne, Director of Toll Operations  
Fred Nieves, Manager E-PASS and Toll Operations  
Evelyn Wilson, Director of HR  
Leon Okopski, Manager of IT Infrastructure

**Other Attendees:**

Aneth Williams, Director of Procurement  
Brad Osterhaus, Senior Procurement/QC Administrator  
Todd Tierney, PPT Solutions  
Scott Prater, PPT Solutions

**Presentations / Q and A:**

Brad began each demos with introduction of the firms and Committee members. This portion of the meeting is closed to the public and is being recorded in accordance with Florida Statute. The demos/QA were performed over two days – Thursday and Friday, May 28 & 29, 2020.

Teleperformance (May 28, 2020	8:00 -11:30 a.m.
Shimmick Construction Co. (May 28, 2020)	1:00 – 4:30 p.m.
WSP USA, Inc. (May 29, 2020)	8:00 – 11:30 a.m.

**Evaluation Portion:**

After demo presentations, the committee members individually scored the demo presentations and submitted them for tallying. The score for the demo presentations is as shown:

<u>Proposer</u>	<u>Points</u>
Teleperformance	473
Shimmick Construction Co.	282
WSP USA, Inc.	417

**Pricing**

Upon completion of the evaluation of the demo presentation, Aneth opened the pricing proposals and scored the pricing proposals in accordance with the RFP requirements. The Committee recommended Option 1 for the pricing.

<u>Proposer</u>	<u>Total Price</u>	<u>Points</u>
Teleperformance	\$ 87,170,217.64	300.00
Shimmick Construction Co.	\$108,976,366.76	239.97
WSP USA, Inc.	\$116,408,858.08	224.65

**Total Points and Rankings**


<u>Proposer</u>	<u>Avg. Tech. Points</u>	<u>Pricing Points</u>	<u>Total Points</u>	<u>Ranking</u>
Teleperformance	348.36	300.00	648.36	1
Shimmick Construction Co.	317.27	239.97	557.24	2
WSP USA, Inc.	330.64	224.65	555.29	3

The Committee members agreed that the highest ranked firm would be recommended to the Board for award.

There being no further business to come before the Committee, the meeting was adjourned at 3:32 p.m. These minutes are considered to be the official minutes of scoring the technical proposals demo presentations, opening of the Price Proposals and final evaluation by the Evaluation Committee at its meeting held Friday, May 29, 2020.

Submitted by:   
Aneth Williams, Director of Procurement

On behalf of the Evaluation Committee these minutes have been review and approved by:

  
David Wynne, Director of Toll Operations

**CENTRAL FLORIDA EXPRESSWAY AUTHORITY**  
**TECHNICAL AND PRICE PROPOSAL SCORING SUMMARY**  
**CFX CUSTOMER SERVICE OPERATIONS; CONTRACT NO. 001653**

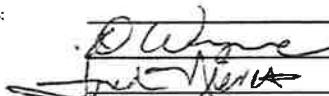
EVALUATOR	TELEPERFORMANCE		SHIMMICK CONSTRUCTION CO.		WSP USA, Inc.					
	TECHNICAL	DEMO	TECHNICAL	DEMO	TECHNICAL	DEMO				
JIM GREER	580	95	485	40	510	85				
DAVID WYNNE	491	100	504	70	496	80				
FRED NIEVES	560	100	520	30	510	70				
MICHAEL CARLISLE	563		590		590					
EVELYN WILSON	560	95	540	80	535	90				
LEON OKOPSKI	605	83	569	62	579	92				
TOTAL	3359	473	3208	282	3220	417				
AVG. TECH. POINTS	348.36		317.27		330.64					

PRICE PROPOSAL SUMMARY		
PROPOSER	PROPOSAL AMOUNT	POINT VALUE
TELEPERFORMANCE	\$87,170,217.64	300.00
SHIMMICK CONSTRUCTION CO	\$108,976,366.76	239.97
WSP USA, Inc.	\$116,406,858.08	224.65

POINT TOTALS AND FINAL RANKING				
PROPOSER	TECHNICAL POINTS	PRICE POINTS	TOTAL POINTS	FINAL RANKING
TELEPERFORMANCE	348.36	300.00	648.36	1
SHIMMICK CONSTRUCTION CO.	317.27	239.97	557.24	2
WSP USA, Inc.	330.64	224.65	555.29	3

Evelyn Wilson Digitally signed by Evelyn Wilson  
Date: 2020.05.29 15:57:01 -0400

Committee Members:

  
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**From:** [Jim Greer](#)  
**To:** [Bradley Osterhaus](#); [Leon Okopski](#); [Evelyn Wilson](#)  
**Subject:** RE: Contract No. 1653 Final Score Summary  
**Date:** Friday, May 29, 2020 4:06:55 PM  
**Attachments:** [image002.png](#)  
[image003.png](#)

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I approve the scores

**Jim Greer**  
Chief Technology & Operating Officer

**CENTRAL FLORIDA EXPRESSWAY AUTHORITY**  
4974 ORL Tower Road • Orlando, FL 32807  
407.690.5164  
[www.CFXway.com](http://www.CFXway.com)

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All emails to and from CFX are kept as a public record. Your email communications,  
including your email address may be disclosed to the public and media at any time.



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**From:** Bradley Osterhaus <Bradley.Osterhaus@cfxway.com>  
**Sent:** Friday, May 29, 2020 3:50 PM  
**To:** Jim Greer <Jim.Greer@cfxway.com>; Leon Okopski <Leon.Okopski@cfxway.com>; Evelyn Wilson <Evelyn.Wilson@cfxway.com>  
**Subject:** Contract No. 1653 Final Score Summary

Afternoon Committee Members,

Can you please reply to this email confirming Final Score Summary. Thanks.

**Bradley Osterhaus**  
Sr Procurement/Quality Control Administrator

Central Florida Expressway Authority  
4974 ORL Tower Road • Orlando, FL 32807  
407.690.5374 (p) • 407-690-5011 (f)  
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**From:** [Leon Okopski](#)  
**To:** [Bradley Osterhaus](#)  
**Subject:** RE: Contract No. 1653 Final Score Summary  
**Date:** Friday, May 29, 2020 3:58:06 PM  
**Attachments:** [image002.png](#)  
[image003.png](#)

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Brad, my scores are correct.

Thanks

Leon Okopski  
Manager of IT Infrastructure  
Central Florida Expressway Authority  
4974 ORL Tower Road • Orlando, FL 32807  
407.690.5137 (p) • 407.690.5011 (f) • 407-342-4474 (m)

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Sr Procurement/Quality Control Administrator

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