

**RFP-001046 / RFP-001057 Committee Meeting November 24, 2014 Minutes**

Technical Review Committee for **Issuer's Counsel, 001046, and Disclosure Counsel, 001057**, held a duly noticed meeting on Monday, November 24, 2014, commencing at 9:06 a.m. in the Pelican Conference Room at the CFX Administrative Bldg., Orlando, Florida.

**Committee Members Present:**

Joe Passiatore, General Counsel, CFX  
Lisa Lombard, Interim CFO, CFX  
Sandy Minkoff, General Counsel, Lake County  
Chris McCullion, Treasurer, City of Orlando

**Other Attendees:**

Robert Johnson, Manager of Procurement, CFX

**Discussion and Motions:**

Robert commenced the meeting explaining the RFP process and the purpose of today's meeting was to conduct interviews, and make a final recommendation to the Board with regard to Disclosure Counsel and Issuers Counsel.

**Interviews:**

Robert commenced each of the interviews with an outline of the interview process. Robert stated the interview portion of the meeting is closed to the public and is being recorded in accordance with Florida Statute.

**Disclosure Counsel**

Greenberg, Traurig PA	09:07 a.m. – 09:38 a.m.
Nabors, Giblin and Nickerson	09:44 a.m. – 10:10 a.m.
Squire Patton Boggs (US) LLP	10:20 a.m. – 10:46 a.m.

**Issuers Counsel**

Nabors, Giblin and Nickerson	10:56 a.m. – 11:21 a.m.
Shutts & Bowen LLP	11:34 a.m. – 12:03 p.m.

**Evaluation Portion:**

Robert stated the evaluation portion of the meeting is open to the public in accordance with Florida Statute. The committee members were given the opportunity to discuss the technical and interviews prior to submitting their evaluation forms. Joe Passiatore requested the attached fees paid to Bond, Disclosure, and Issuer's Counsel over the past 5 years be added to the minutes. General Discussion ensued about Issuer's Counsel and the role they play. The committee members individually scored the interviews and submitted them to Robert for tallying.

Robert Johnson tallied the score sheets utilizing the raw scores assigned by each committee member and averaged the raw scores for each Proposal received. Attached are the individual score and summary results.

<u>FIRM</u>	<u>Issuers Counsel</u>	<u>Points</u>
Nabors, Giblin and Nickerson		92.5
Shutts & Bowen LLP		85.0

<u>FIRM</u>	<u>Disclosure Counsel</u>	<u>Points</u>
Nabors, Giblin and Nickerson		94.5
Squire Patton Boggs (US) LLP		92.0
Greenberg, Traurig PA		91.75

Joe Passiatore made a motion to approve the rankings and recommend Board authorization to negotiate with Nabors, Giblin and Nickerson on the Disclosure Counsel contract. In the event negotiations are unsuccessful, then staff would negotiate with the second ranked firm of Squire Patton Boggs (US) LLP. In the event negotiations are unsuccessful, then staff would negotiate with the third ranked firm of Greenberg, Traurig PA. Further, in the event Nabors, Giblin and Nickerson is not awarded the Disclosure Counsel contract, staff will next negotiate with Nabors, Giblin and Nickerson on the Issuer's Counsel contract. If Nabors, Giblin and Nickerson is awarded the Disclosure Counsel contract, staff will negotiate with Shutts & Bowen LLP, for the Issuer's Counsel contract due to the fact that one firm cannot be awarded both contracts. Lisa seconded the motion and the Committee unanimously agreed.

They're being no other business to come before the Committee; the meeting was adjourned at 12:53p.m.

These minutes are considered to be the official minutes of the Evaluation Committee meeting held Monday, November 24, 2014, and no other notes, tapes, etc., taken by anyone takes precedence.

Submitted by:   
Robert Johnson

Approved by:   
Joe Passiatore











CENTRAL FLORIDA EXPRESSWAY AUTHORITY

TECHNICAL PROPOSAL INDIVIDUAL SCORING

DISCLOSURE COUNSEL SERVICES RFP-001057

Nixon Peabody, LLP	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	22	22	19	25
Experience of the Attorneys Assigned (25 points max.)	20	23	19	23
Approach to Assignment (25 points max.)	20	23	20	20
Interview (25 points max.)	0	0	0	0
Total (Not to exceed 100)	62	68	58	68

Nabors, Giblin & Nickerson, P.A.	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	25	24	23	25
Experience of the Attorneys Assigned (25 points max.)	23	24	25	20
Approach to Assignment (25 points max.)	25	24	22	23
Interview (25 points max.)	25	25	25	20
Total (Not to exceed 100)	98	97	95	88

Edwards Wildman Palmer, LLP	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	22	24	25	20
Experience of the Attorneys Assigned (25 points max.)	20	22	20	20
Approach to Assignment (25 points max.)	20	23	22	20
Interview (25 points max.)	0	0	0	0
Total (Not to exceed 100)	62	69	67	60

Ballard Spahr, LLP	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	15	22	17	10
Experience of the Attorneys Assigned (25 points max.)	20	21	23	20
Approach to Assignment (25 points max.)	20	22	18	15
Interview (25 points max.)	0	0	0	0
Total (Not to exceed 100)	55	65	58	45

Squire Patton Boggs, LLP	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	25	25	25	25
Experience of the Attorneys Assigned (25 points max.)	21	23	25	23
Approach to Assignment (25 points max.)	23	23	22	20
Interview (25 points max.)	25	20	18	25
Total (Not to exceed 100)	94	91	90	93

Greenberg Traurig, P.A.	Chris McCullior	Joe Passiatore	Lisa Lumbard	Sandy Minkoff
Experience of the Firm (25 points max.)	25	24	25	20
Experience of the Attorneys Assigned (25 points max.)	25	24	25	15
Approach to Assignment (25 points max.)	25	24	25	20
Interview (25 points max.)	25	20	20	25
Total (Not to exceed 100)	100	92	95	80

Committee Members:



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CENTRAL FLORIDA EXPRESSWAY AUTHORITY  
 TECHNICAL PROPOSAL SCORING SUMMARY  
 DISCLOSURE COUNSEL SERVICES RFP-001057

EVALUATOR	Nabors, Giblin & Nickerson, P.A.		Squire Patton Boggs, LLP		Greenberg Traurig, P.A.	
	TECHNICAL	PRICE	TECHNICAL	PRICE	TECHNICAL	PRICE
Chris McCullion	88		94		100	
Joe Passiadore	97		91		92	
Lisa Lumbard	95		90		95	
Sandy Minkoff	88		93		80	
TOTAL	378		368		367	
AVG. TECH. POINTS	94.50		92.00		91.75	

POINT TOTALS AND FINAL RANKING

PROPOSER	TECHNICAL POINTS	PRICE	TOTAL POINTS	FINAL RANKING
Nabors, Giblin & Nickerson, P.A.	94.50		94.50	1
Squire Patton Boggs, LLP	92.00		92.00	2
Greenberg Traurig, P.A.	91.75		91.75	3

Committee Members:

*Lisa Ward*  
 Monday, November 24, 2014

*Joseph A. Hamilton*  
 Monday, November 24, 2014

CENTRAL FLORIDA EXPRESSWAY AUTHORITY  
 TECHNICAL PROPOSAL INDIVIDUAL SCORING  
 ISSUER'S COUNSEL SERVICES RFP-001057

	Chris McCullior	Joe Passiatiore	Lisa Lumbard	Sandy Minkoff
Shutts & Bowen, LLP	25	23	22	10
Experience of the Firm (25 points max.)	25	23	20	15
Experience of the Attorneys Assigned (25 points max.)	25	24	25	20
Approach to Assignment (25 points max.)	25	23	25	10
Interview (25 points max.)	100	93	92	55
Total (Not to exceed 100)				

	Chris McCullior	Joe Passiatiore	Lisa Lumbard	Sandy Minkoff
Nabors, Giblin & Nickerson, P.A.	25	24	19	20
Experience of the Firm (25 points max.)	23	24	25	20
Experience of the Attorneys Assigned (25 points max.)	25	24	18	25
Approach to Assignment (25 points max.)	25	23	25	25
Interview (25 points max.)	98	95	87	90
Total (Not to exceed 100)				

Committee Members:  Monday, November 24, 2014  
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CENTRAL FLORIDA EXPRESSWAY AUTHORITY  
 TECHNICAL PROPOSAL SCORING SUMMARY  
 ISSUER'S COUNSEL SERVICES RFP-001046

EVALUATOR	Shutts & Bowen, LLP		Nabors, Giblin & Nickerson, P.A.	
	TECHNICAL	PRICE	TECHNICAL	PRICE
Chris McCullion	100		98	
Joe Passiatore	93		95	
Lisa Lumbard	92		87	
Sandy Minkoff	55		90	
TOTAL	340		370	
AVG. TECH. POINTS	85.00		92.50	

POINT TOTALS AND FINAL RANKING

PROPOSER	TECHNICAL POINTS	PRICE	TOTAL POINTS
Shutts & Bowen, LLP	340	85.00	85.00
Nabors, Giblin & Nickerson	370	92.50	92.50

Committee Members:

  
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	Bond Transactions	Expenses and Hourly Fees	Total
Bond Counsel	\$ 1,168,659.00	\$ 114,864.19	\$ 1,283,523.19
Disclosure Counsel	\$ 779,463.90	\$ 65,708.55	\$ 845,172.45
Issuer's Counsel	\$ 870,484.78	\$ 50,655.72	\$ 921,140.50

\$ 1,437,860,000 Revenue Bonds  
 \$ 166,185,000 Bank Loans  
 Legislative Issues  
 SEC Initiative  
 IRS Audit