## RFP-001053 Committee Meeting August 20, 2014 Minutes

Evaluation Committee for Executive Search Firm; Contract No. 001053, held a duly noticed meeting on Wednesday, August 20, 2014, commencing at 10:00A.M. in the Pelican Conference Room at the CFX Administrative Bldg., Orlando, Florida.

## **Committee Members Present:**

Laura Kelley, Deputy Executive Director of Finance and Administration
Joe Berenis, Deputy Executive Director of Engineering, Operations, Construction & Maintenance
Joe Passiatore, General Counsel
Mimi Mederos-Lamaute, Paralegal

## **Other Attendees:**

Robert Johnson, Manager of Procurement

## Discussion

Robert commenced the meeting collecting the Evaluation Committee Member Disclosure forms that the Committee members received and executed. Robert continued explaining the RFP process and the purpose of today's meeting was to conduct an evaluation of the technical proposals, interviews, evaluate the price proposals, and make a final recommendation.

General discussion ensued about the proposal submittals. Upon completion of the discussion, Committee members submitted their individual evaluation sheets for input into the final summary scoring sheet with the following results:

<u>Firm</u>	Score
Colin Baenziger & Associate	59.50
Harris Rand Lusk	60.25

## **Interviews:**

Robert commenced each of interviews with an outline of the interview process. Robert stated the interview portion of the meeting is closed to the public and is being recorded in accordance with Florida Statute. Laura Kelley provided an overview of Central Florida Expressway Authority (CFX) prior to each interview.

Colin Baenziger & Associate	10:23 - 10:52 a.m.
Harris Rand Lusk	11:03 – 11:33 a.m.

Upon completion of the last interview the recorder was stopped and the meeting was considered no longer closed to the public.

## **Evaluation Portion:**

The committee members were given the opportunity to discuss the technical and interviews prior to submitting their evaluation forms. At 11:40 a.m., the committee members individually scored the interviews and submitted them to Robert for tallying. Robert Johnson tallied the score sheets

utilizing the raw scores assigned by each committee member and averaged the raw scores for each Proposal received. Attached are the individual score results.

## Pricing, Total Points and Rankings

Upon completion of the evaluation of the technical portion, Robert opened the pricing proposals and scored the pricing proposals in accordance with the RFP requirements. See attached final summary sheet for pricing, total points and ranking results.

The Committee recommends the Board approve ranking and recommend award of the Agreement to the top ranked Proposer, Colin Baenziger & Associate.

There being no further business to come before the Committee, the meeting was adjourned at 11:52a.m. These minutes are considered to be the official minutes of the interview, opening of the Price Proposals and final evaluation by the Evaluation Committee at its meeting held Wednesday, August 20, 2014.

Submitted by:

Robert Johnson, Manager of Procurement

On behalf of the Evaluation Committee these minutes have been review and approved by:

Laura Kelley, Deputy Executive Director of Administration and Finance

## ORLANDO-ORANGE COUNTY EXPRESSWAY AUTHORITY TECHNICAL AND PRICE PROPOSAL SCORING SUMMARY EXECUTIVE SEARCH CONSULTANT SERVICES, RFP-01063

	Colon Baezinger & Associates		Harris Rand Lusk							
EVALUATOR	TECHNICAL	PRICE	TECHNICAL	PRICE		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		g G	TECHNICAL	D D
Laura Kelley	80		88			101010		100 (100 (100 (100 (100 (100 (100 (100		j
Joe Berenis	85		85							
Joe Passiatore	86		80				.,	100100		
Mimi Mederos-Lamaute	81		83					10000000000000000000000000000000000000		
TOTAL	332		336				22.			
AVG. TECH. POINTS	83.00		8							
PRICE PROPOSAL SUMMARY	MMARY		94,90			<u></u>				
PROPOSER	PROPOSAL AMOUNT		9.5		POINT TOTALS AND FINAL RANKING	LRANKING				
Colon Baezinger & Associates		TNUO	POINT VALUE		POINT TOTALS AND FINA	AL POINTS	PRICE POINTS	TOTAL POINTS F	FINAL RANKING	
Harris Rand Lusk		S26,000,00	POINT VALUE		POINT TOTALS AND FINA PROPOSER Coton Becomper & Associates	AL POINTS	+		FINAL RANKING	
			POINT VALUE 10.00		POINT TOTALS AND FINA PROPOSER Coton Beccinger & Associates Harris Rand Lusk	AL POINTS			FINAL RANKING.	
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			POINT VALUE 10.00 4.73		POINT TOTALS AND FINA PROPOSER  Colon Baczinger & Associates  Harris Rand Lusk	AL POINTS			INAL RANKING 1	

Committee Members:

Wednesday, August 20, 2014
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## ORLANDO-ORANGE COUNTY EXPRESSWAY AUTHORITY

# TECHNICAL AND PRICE PROPOSAL INDIVIDUAL SCORING

# EXECUTIVE SEARCH CONSULTANT SERVICES, RFP-01053

81	86	85	80	Total (Not to exceed 90)
25	24	20	25	Interview (25 points max.)
23	23	25	25	Organization and Management (25 points max.)
23	24	25	20	Experience of Firm and Ability of Staff (25 points max.)
10	15	15	10	Understanding and Approach (15 points max.)
Mimi Mederos-Lamaute	Joe Passiatore	Joe Berenis	Laura Kelley	Colon Baezinger & Associates

Harris Rand Lusk	Laura Kelley	Joe Berenis	Joe Passiatore	Mimi Mederos-Lamaute
Understanding and Approach (15 points max.)	13	15		5 12
Experience of Firm and Ability of Staff (25 points max.)	25	25	2	22
Organization and Management (25 points max.)	25	20	2	24
Interview (25 points max.)	25	25	2	0 25
Total (Not to exceed 90)	88	85	8	0 83

Wednesday, August 20, 2014

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For this purpose, the term "relative" includes the following: father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half brother, or half sister or any person having the same legal residence as the employee.

The term "principal" means anyone who shares in the profits of the entity or whose compensation might vary based on the award or performance of the project.

The term "employed by" includes any receipt of compensation for services.

"May submit a proposal," means planning to submit, or considering submission. If you don't know, ask.

que	stions in the negative. If the answer is arrithmetive, please explain below.		
1	. Are you, your spouse, child or anyone living in your household currently	Yes	No.
2	Employed by any entity that may submit a proposal?  Are you, or any relative, an officer, director, principal, or project team participant		B
3	of, any entity that may submit a proposal?		×
4	proposal?  Within the preceding 12 months have you, your spouse, child or anyone living in your household been offered employment or future employment or, had any discussion		×
5	household accepted a gift valued at over \$100 from any entity, or a principal of any		Ø
6	business associate, or any entity that has employed or retained you within the past		Ø
7	12 months?  Do you know of any reason that would impact your impartiality with respect to this solicitation?		Ø
	ou answer yes to any of these questions, please explain below		
<i>1</i> 10	intona comments		
	41		
mu I,_	the answer to any of the foregoing questions is "yes," then your participation on the selection of the Executive Director after a review of all relevant facts.  To seph Lassie fore, hereby certify that I have read and understand the Central Florame)		mittee
Ex	pressway Authority Ethics Policy and I agree to be bound by the applicable laws and polici	ies.	

For this purpose, the term "relative" includes the following: father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half brother, or half sister or any person having the same legal residence as the employee.

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The term "employed by" includes any receipt of compensation for services.

"May submit a proposal," means planning to submit, or considering submission. If you don't know, ask.

1.	Are you, your spouse, child or anyone living in your household currently	Yes	No X
2.	Employed by any entity that may submit a proposal?  Are you, or any relative, an officer, director, principal, or project team participant		<b>□</b>
3.	of, any entity that may submit a proposal?  Do you, or does any relative, own more than 5% of any entity that may submit a		X
4.	within the preceding 12 months have you, your spouse, child or anyone living in your household been offered employment or future employment or, had any discussion		X
5.	involving future employment with any entity that may submit a proposal? Within the preceding 12 months, have you, your spouse, child or anyone living in your household accepted a gift valued at over \$100 from any entity, or a principal of any		囡
6.	entity that may submit a proposal?  Could the award of this contract result in any pecuniary gain to you, any relative, any business associate, or any entity that has employed or retained you within the past		X
7.	12 months?  Do you know of any reason that would impact your impartiality with respect to this solicitation?		X
	u answer yes to any of these questions, please explain below tional comments		
	e answer to any of the foregoing questions is "yes," then your participation on the selection be approved by the Executive Director after a review of all relevant facts.	on com	mittee
I, <u> </u>	A. Berenis, hereby certify that I have read and understand the Central Flame)	orida	
	essway Authority Ethics Policy and I agree to be bound by the applicable laws and polici (Signature)	es.	

For this purpose, the term "relative" includes the following: father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half brother, or half sister or any person having the same legal residence as the employee.

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The term "employed by" includes any receipt of compensation for services.

"May submit a proposal," means planning to submit, or considering submission. If you don't know, ask.

4	71	Yes	No
1.	Are you, your spouse, child or anyone living in your household currently	Ц	$\mathbf{M}$
2.	Employed by any entity that may submit a proposal?  Are you, or any relative, an officer, director, principal, or project team participant		
	of, any entity that may submit a proposal?  Do you, or does any relative, own more than 5% of any entity that may submit a		
4.	proposal? Within the preceding 12 months have you, your spouse, child or anyone living in your household been offered employment or future employment or, had any discussion		
5.	involving future employment with any entity that may submit a proposal?  Within the preceding 12 months, have you, your spouse, child or anyone living in your household accepted a gift valued at over \$100 from any entity, or a principal of any		
6.	entity that may submit a proposal?  Could the award of this contract result in any pecuniary gain to you, any relative, any business associate, or any entity that has employed or retained you within the past		
7.	12 months?  Do you know of any reason that would impact your impartiality with respect to this solicitation?		
	u answer yes to any of these questions, please explain below tional comments		n
	X a		
If the	e answer to any of the foregoing questions is "yes," then your participation on the selection be approved by the Executive Director after a review of all relevant facts.	n comn	nittee
	Limi Lamaute, hereby certify that I have read and understand the Central Floame)	orida	
	essway Authority Ethics Policy and I agree to be bound by the applicable laws and policie	es.	
	Signature)		

For this purpose, the term "relative" includes the following: father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half brother, or half sister or any person having the same legal residence as the employee.

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"May submit a proposal," means planning to submit, or considering submission. If you don't know, ask.

questi	one in the negative. If the answer is arrived, prease explain one w.	1997
<ol> <li>3.</li> <li>4.</li> <li>5</li> </ol>	Are you, your spouse, child or anyone living in your household currently Employed by any entity that may submit a proposal?  Are you, or any relative, an officer, director, principal, or project team participant of, any entity that may submit a proposal?  Do you, or does any relative, own more than 5% of any entity that may submit a proposal?  Within the preceding 12 months have you, your spouse, child or anyone living in your household been offered employment or future employment or, had any discussion involving future employment with any entity that may submit a proposal?  Within the preceding 12 months, have you, your spouse, child or anyone living in your household accepted a gift valued at over \$100 from any entity, or a principal of any	Yes No.
<ol> <li>7. 1</li> </ol>	entity that may submit a proposal? Could the award of this contract result in any pecuniary gain to you, any relative, any business associate, or any entity that has employed or retained you within the past 12 months? Do you know of any reason that would impact your impartiality with respect to this	
If you	answer yes to any of these questions, please explain below onal comments	
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	answer to any of the foregoing questions is "yes," then your participation on the selection approved by the Executive Director after a review of all relevant facts.  hereby certify that I have read and understand the Orlando-O	
Expre	(Name) ssway Authority Ethics Policy and I agree to be bound by the applicable laws and polici (Signature)	es.

Sign-In Sheet
Interview - Harris, Rand & Lusk

**Contract #001053** Project Title: Executive Search Consultant Services

Page \_\_\_\_ of \_\_\_\_

Date: August 20, 2014 Time: 11:00 am - 11:30 am Pelican Conference Room

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							MRC	COMPANY NAME	
							CHRIS BOYLAN	REPRESENTATIVE	
							917-273-7862	CONTACT#	
			J					FAX#	
	ē						cboylan@harrisrand.som	EMAIL ADDRESS	
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## Sign-In Sheet Interview - Colin Baenziger & Associates

Project Title: Executive Search Consultant Services Contract #001053

Page \_\_\_\_\_ of \_\_\_\_

Date: August 20, 2014

Time: 10:15 am - 10:45 am

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							G / X	11 11 0 6	Odlin Dather	COMPANY NAME	
								Kick Conner	`	REPRESENTATIVE	
								915-227-7002	-1818-1953-	CONTACT#	
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								Micha " "	Coling cb-asso, con	EMAIL ADDRESS	Pelican Conference Room